

PRESS RELEASE

24 January 2018

Groupe ADP and Jallu-Berthier Group to set up a Volkswagen car dealership at Paris-Charles de Gaulle Airport

Groupe ADP, as the site developer, and the **Jallu-Berthier Group**, as investor and operator, have signed a **building lease** for the construction of a **Volkswagen car and utility vehicle dealership** at Paris-Charles de Gaulle Airport.

This dealership of **2,150 sq.m**, built on an 8,700 sq.m plot, will be **located close to the Aéroville shopping mall** and an Audi auto sales which is currently under construction. This second vehicle dealership on the airport grounds will contribute to the growing appeal of the Aéroville district, which intends to become an "automotive village" home to premium brands.

Construction works have already begun, with **completion scheduled for autumn 2018**.



View of the Volkswagen dealership to be built in the Aéroville district at Paris-Charles de Gaulle airport © CREATIV Architecture

Visible and accessible from the A1 and A104 motorways, this car dealership will include:

- ◆ a **350 sq.m showroom** for new vehicles, boasting the latest in digital technology ;
- ◆ **external display and sales areas** dedicated to used vehicles and utility vehicles ;
- ◆ a **repair shop** comprising 7 workstations and 2 quick-repair bays for cars and utility vehicles.

Serge Grzybowski, Real Estate Director at Groupe ADP said:

"The opening in 2013 of the Aéroville shopping mall at Paris-Charles de Gaulle Airport created new momentum for the land surrounding the airport, of which Groupe ADP is the owner and developer.

The upcoming arrival of this Volkswagen flagship, next to the Audi dealership, will contribute to the establishment of a hub for car sales and to the diversification of the service offering at Aéroville, which we intend to develop further over the coming years. "

Pierre Jallu-Berthier, President of Jallu-Berthier Group representing 24 vehicle distribution sites to the north of Paris, added:

"The opening in autumn 2018 of our eighth Volkswagen and Volkswagen Utility Vehicles brands distribution centre in northern Paris represents a genuine opportunity for us to enhance our relationships with individual customers, with taxi companies and with other corporate clients. This dealership will have the great advantage of being located at the heart of one of the largest transport and business hubs in Europe. "

This vehicle dealership will offer a **vast number of innovative services**, both in terms of opening hours and Express maintenance services: 60-min service for cars and 90-min service for utility vehicles. A comprehensive maintenance and valet service will be offered to customers who commit to a long-term lease or who have a Volkswagen maintenance contract.

Rapid charging stations will be available for plug-in hybrid and electric vehicles, reflecting the future of automobiles through the new Jallu-Berthier Group motto: *"Your mobility Our commitment"*.

Lastly, a car body shop service will also be available thanks to its proximity to the site at Villaines-sous-Bois.

About **Groupe ADP** - www.groupeadp.fr

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Groupe ADP builds, develops and manages airports, including Paris-Charles de Gaulle, Paris-Orly and Paris-Le Bourget. In 2016, the Group handled via Paris Aéroport more than 97 million passengers and 2.2 million metric tonnes of freight and mail at Paris-Charles de Gaulle and Paris-Orly, and more than 42 million passengers in airports abroad through its subsidiary ADP International. Boasting an exceptional geographic location and a major catchment area, the Group is pursuing its strategy of adapting and modernising its terminal facilities and upgrading quality of services; the Group also intends to develop its retail and real estate businesses. In 2016, Group revenue stood at €2,947 million and net income at €435 million.

Registered office: 1, rue de France, 93 290 Tremblay-en-France. Aéroports de Paris is a public limited company (Société Anonyme) with share capital of €296,881,806. Registered in the Bobigny Trade and Company Register under no. 552 016 628.

About the **Jallu-Berthier Group** – www.jallu-berthier.com

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With 15,000 new and used vehicles sold each year, the Jallu-Berthier group is a major player in the distribution and repair of automobiles in the northern Paris region. The group sells VOLKSWAGEN and VOLKSWAGEN COMMERCIAL VEHICULES brands across 8 sites (in French departments 78, 95 & 60), FORD and FORD MUSTANG brands across 7 sites (departments 95, 60 & 02), CITROËN across 3 sites (department 95), DS at 1 site (department 95), AUDI at 2 sites (department 60), SKODA at 2 sites (96 & 60), SUZUKI at 2 sites (95 & 60) and SEAT at 1 site (department 60).

Jallu-Berthier Group has always prioritised quality of service and its performance in terms of "customers satisfaction" has been exemplary for many years.